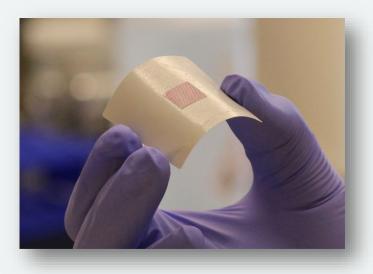
SingleTimeMicroneedles (STM, Inc)

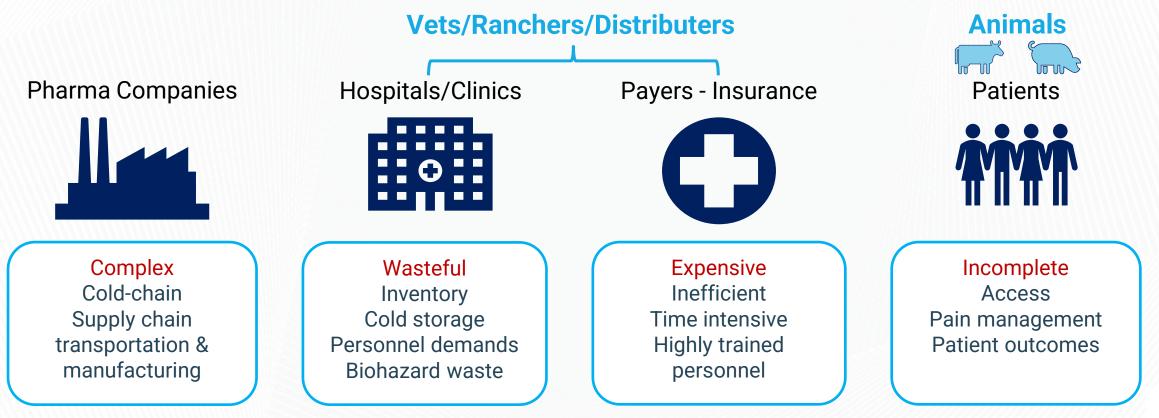
### **Democratizing Vaccine and Drug Access**



STM CEO Jasdeep Singh, Ed.D., MBA Jasdeep.singh@stmpatch.com 860-847-0138

### **The Problem**

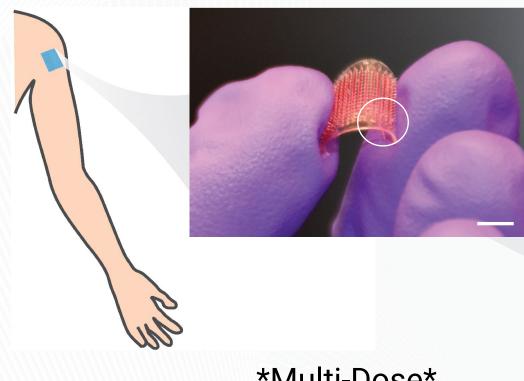
Current injection-based vaccines and deployment/access challenges.





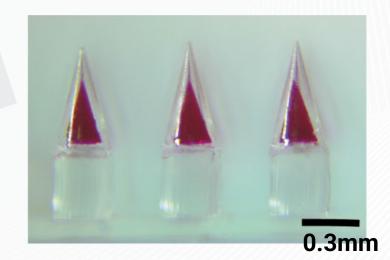
## **The Solution**

A variable-dose and temperature-stable microneedle patch.



\*Multi-Dose\* \*Thermally Stable\* \*Customizable Microneedle Platform\*

- Patch is removed, microneedles stay embedded
- Painless
- Surgical suture-like polymer
- 3 Patents (pulse dosing, mRNA stabilization, longitudinal dosing)

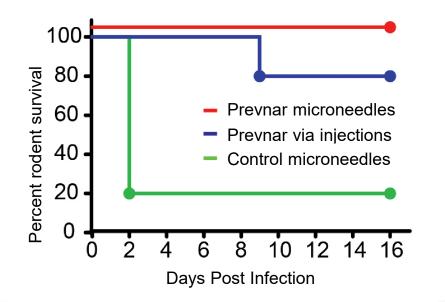




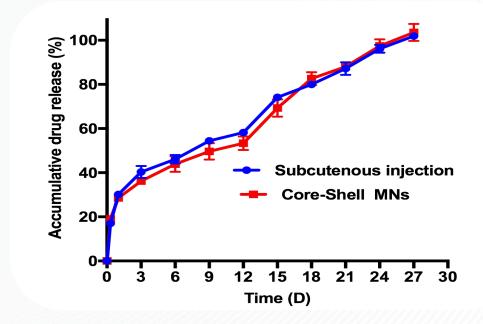
### **The Evidence**

#### **Microneedles Are More Effective Than Injections**

#### Improved Vaccine Effectiveness



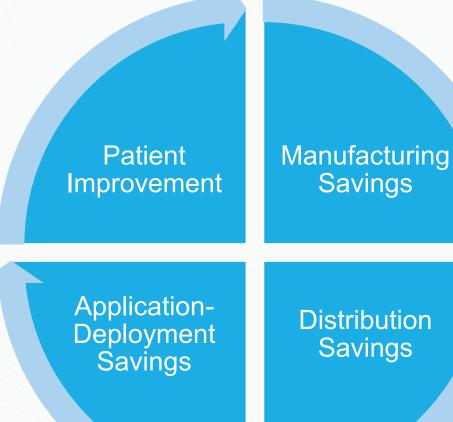
#### **Improved Bioavailability for Drugs**





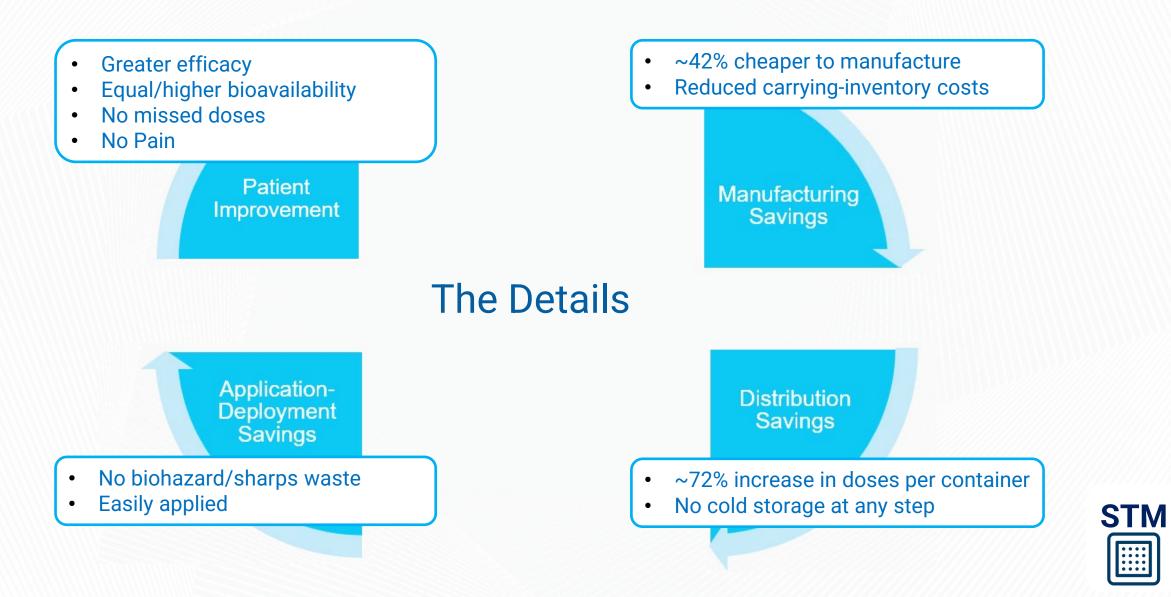
# **The Supply Chain Benefits**

### Value Analysis





# **The Supply Chain Financials**



## **The Traction**

### SingleTimeMicroneedles' Sales

	Company	Sector	Species	Synergy	Priority	Lead Rating	Potential ROI	Specifics
Signed joint dev contract		Vaccines, Antiparasitics	c , r , e, s , h	dd, rf, Im	5	5	5	Test one of three potential bovine vaccines - discuss antiparasitic
Signed joint dev contract		Vaccines	r,s,h	dd	3	4	2	Test their vaccine survival in STM manufacturing process
R&D contract posed		Vaccines	c, r, e, s, h	dd, Im	3	5	2	Test their stabilization technology with STM
Negotiating joint dev contract		mRNA	r , s, h	lm	3	5	4	Collaborate on maufacturing for Im mRNA deployment
NDA		Vaccines, Cancer	c, r, e, s	dd	5	5	4	Develop STM patch to supplement initial proprietary dosage
LinkedIn sent		Antiparasitics	е	dd	5	2	3	
Joint dev technical meeting		Vaccines , Antiparasitics	C, S	dd	3	2	3	Companion animal; longterm dosing
Joint dev awaiting operational data		accines, Antiparasitics, Cance	c, r, e, s, h	dd, rf, Im	5	3	5	Develop STM patch for developmental/market-ready products
Email sent		Vaccines , Antiparasitics	c, r, e, s, h	dd , rf, Im	5	2	3	Convince R&D to work on dd and/or rf as well as venture arm
Email sent		Antiparasitics	с,е	rf, Im	5	3	4	
Email received		Vaccines, Antiparasitics	r	dd, rf, Im	5	4	5	Gain bovine MVP data to design grant for African trials

#### UPDATE

- 1. Signed JD contract with Top 10 human/veterinary pharmaceutical company
- 2. Signed JD contract with a live-vaccine start-up
- 3. Proposed JD terms to a vaccine manufacturer and waiting to hear feedback
- 4. Need target species data to apply for discussed international foundation support



# **The Go-To-Market Financials**



#### Generic Therapeutic Ivermectin

- Top 3 cross-species drug
- Multiple applications/doses/schedules
- <u>Problem</u>: 960,000 heartworm infections
- Treatment: \$1500
- Prevention: \$135
- SAM: 80mn dogs 960mn doses, \$10B
- SOM: 20% of 18mn dogs (10 states w/least vets)
- Unit Sales: 3.6mn
- Average margin: 30%+
- COGS+Marketing: \$7
- Expected time to market: 4yrs

#### Joint Development Contract CRO/CMO

- 30% of all US cattle unvaccinated
- Declining herd yields in developing world
- Increasing companion animal ownership
- <u>Problem</u>: The major cost in veterinary medicine is deployment
- SAM: \$11.8B Vaccines; \$40.1B Vet Pharma
- SOM: Bovine, Swine, Companion Animals
- Start-Up Fees: \$50-150k
- Margin (milestones): 20-35%
- Royalties (background IP): 4-11%
- Revenues (2023-2024): \$500k



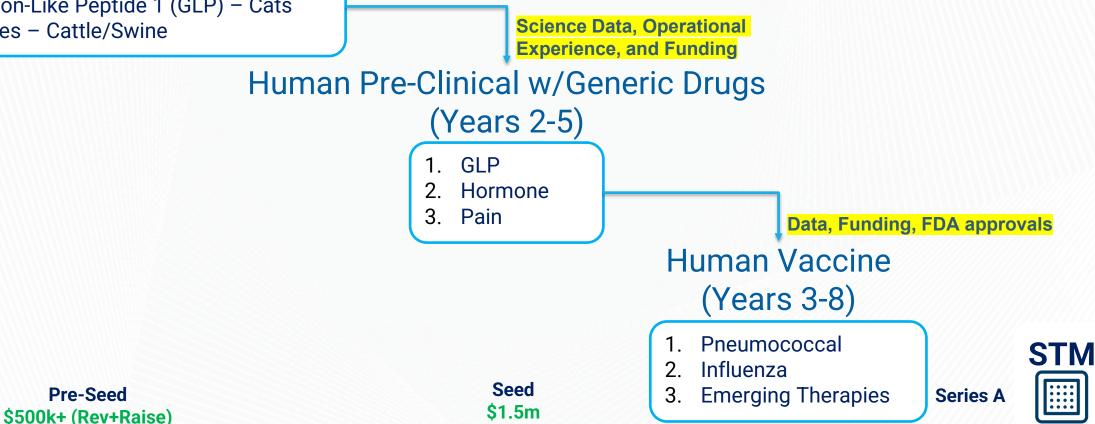


### The Pathway

### SingleTimeMicroneedle Company Growth

#### Animal Market (Years 1-3)

- Ivermectin Dogs (extend to all species) 1.
- Glucagon-Like Peptide 1 (GLP) Cats 2.
- 3. Vaccines - Cattle/Swine



### **The Founders**





Jasdeep Singh CEO, Co-Founder



- Asst Professor University of Connecticut
- Inventor and innovator with 9+ patents
- PI and founder of two start-up companies

- Led multiple organizations and fundraising
- Small business consultant
- Biology-chemistry background
- Public, private, and international experience



### **The Team**

### Employee



**Nicholas Farrell** 

**Research Lead** 

Engineering and Microneedle Expert

University of Connecticut Grad (BS, MS)

### Consultants

**Dr. Parbeen Singh** Biomaterial Scientist

Nicole Nelson

**Biomaterial-Microfabrication** 

Morgan Hunte Vaccinology-Immunology



### **The Science & Market Advisors**



**Dr. Steven Szczepanek** 

Professor - Researcher

Infectious Diseases and Vaccinology Expert

University of Connecticut



Richard Hobson CEO – HERDSEY

AgriTech and Global Expansion Expert

Ireland



# The Ask





#### **Invested Partners**

- Build Key Market Partnerships
- Build Company Resources
- Build Knowledge Base

# SingleTimeMicroneedles

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